



Repräsentanz der
Deutschen Wirtschaft
New Zealand-German
Business Association Inc.



**Tuesday 15 – Saturday 19 March 2011
Frankfurt, Germany**

ISH – optimum combination of water and energy

At the ISH, the world's leading trade fair for the bathroom experience, building, energy, air-conditioning technology and renewable energies, everything revolves around **energy** and **water**, the two resources necessary for life. The ISH brings together two trade fairs under one roof: **energy building and air-conditioning technology** and the **bathroom experience**.

With a fully booked Frankfurt exhibition grounds, with 2361 exhibitors from 58 countries and achieving its target of over 200,000 visitors, ISH 2009 bucked the trend with an increase in international visitors – one in three visitors from outside Germany - and continued its 50-year success story even in the current difficult economic environment. Exhibitor registrations are on target for 2011 and already accommodation availability in Frankfurt is limited.



New Zealand Visitor and Exhibitor Accommodation Package

For 18 years, the New Zealand German Business Association has been promoting ISH to the New Zealand industry and we have teamed once again with ESP Ventures, a member of the NZGBA, and experienced provider of trade fair and incentive travel programmes, to offer an accommodation package for ISH 2011.

As past attendees will know, finding suitable well-located accommodation can be difficult and time-consuming and if left to the last minute, it can mean very little choice as to location, standard of hotel and price.

Back once again, is the NH Frankfurt City Hotel and those who have previously stayed at the NH, will recall the standard of this hotel, comprehensive buffet breakfast and its great location to the city and ease of getting to the fair. In addition, wireless internet access is free in all hotel rooms and public areas.

The **NH Frankfurt City Hotel** is a superior hotel with 256 rooms and situated in the heart of Frankfurt, 300m from the Zeil pedestrian shopping zone and is close to U and S bahn rail and Messe Fairground transport. The rooms are comfortably furnished, have direct-dial telephones, satellite TV, wireless/internet access, mini bar, air-conditioning, toiletries



kit, hairdryer, room service. The restaurant serves an excellent buffet breakfast each morning, and German and international dinner menus feature in the evening. There is a lounge/cocktail bar, function rooms, laundry and dry cleaning service, car park, workout room, sauna, solarium, steam room, safe. The lobby has two Internet terminals, with wireless Internet access for free in hotel rooms and public areas.



Many hotels have substantially increased their room rates for 2011 and already there is limited room availability for comfortable, well located hotels over the fair dates.

We are delighted to offer for 2011, the same excellent rate offered to New Zealand visitors and exhibitors to the 2007 and 2009 ISH Fairs.

Package inclusive of:

- ✓ Accommodation for five (5) nights in Single or Twin/Double Share Room at the NH Frankfurt City Hotel 14/19 March 2011.
- ✓ Buffet breakfasts daily
- ✓ NZGBA/ESP Ventures Representative on site in Frankfurt to provide local assistance and information during the trade fair.
- ✓ Happy Hour on Tuesday 15th March to meet and network with other New Zealand exhibitors and visitors
- ✓ Trade Pass (also provides complimentary daily rail travel to/from the Fairground)
- ✓ Pre-departure information and news about the Fair, how to research exhibitor databases and plan appointments, getting to and from Frankfurt.

Package Price – Per Person	5 nights
Share Twin/Double Room Occupancy	\$1975.00
Single Room Occupancy	\$3485.00

During the trade fair period, the 5 nights stay rate is more advantageous than the three night minimum stay over main fair dates 15 – 18 March 2011 as the hotels set significantly higher nightly rates for 3 and 4 night stays. We are happy to supply short stay rates on request.

The fine print:

- Additional nights before/after the Fair, can be reserved upon request and subject to availability. Rates will vary and generally are lower than the main fair dates.
- Check in time is usually 3.00pm. **A guaranteed early check-in is at additional cost.** Should you choose not to pre-register for early check in, where we are provided with your arrival information, we will inform the hotel accordingly. Depending on the previous night's occupancy, the hotel will try to give immediate access to your room, but please note, this cannot be guaranteed.
- To book, please complete the booking form and fax/email to address provided. A non refundable deposit of \$500.00 applies and an invoice will be sent in September 2010 with the balance due before 14th December 2010, to comply with hotel prepayment and booking conditions during this fair. A signed booking form or email booking is required, as acceptance of the booking conditions.
- The hotel room allotment will be allocated on a first come first served based, upon receipt of booking form.
- Please note that due to strictly enforced hotel booking conditions, cancellation or alteration to the ISH accommodation package from 14th December 2010 no refund will be possible. A 100% cancellation fee applies during international trade fair periods.
- Travel Insurance is recommended
- Costs may alter in the event of currency fluctuation between the NZ \$ and the Euro @ 5th August 2010.
- Package content and price valid as at 5th August 2010 and may be subject to change.



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ISH 2011 - Accommodation Booking Form

Fax completed form to (03) 961 0247 or email to liz.maxwell@espventures.co.nz

Yes, I/we plan to attend ISH 2011 and would like to book the Frankfurt accommodation package.

COMPANY:	
POSTAL ADDRESS:	
NAME:	BUSINESS TITLE:
TEL:	MOB:
EMAIL:	
ACCOMMODATION:	ROOM PREFERENCE:
CHECK IN DATE /MARCH/2011	<input type="checkbox"/> Single Room <input type="checkbox"/> Twin Room <input type="checkbox"/> Double Room
CHECK OUT DATE /MARCH/2011	
COMMENTS:	
NAME:	BUSINESS TITLE:
TEL:	MOB:
EMAIL:	
ACCOMMODATION:	ROOM PREFERENCE:
CHECK IN DATE /MARCH/2011	<input type="checkbox"/> Single Room <input type="checkbox"/> Twin Room <input type="checkbox"/> Double Room
CHECK OUT DATE /MARCH/2011	
COMMENTS:	

Travel Insurance is recommended. I/we have read and understood the booking conditions for the ISH 2011 Accommodation Package

Signature: _____ Date: _____

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