

# Corporate Contract Benefits

- The most cost effective and flexible corporate travel contracts for all your travel needs. From New Zealand to over **100** European destinations and more than **30** destinations in the Middle East and Africa - including stopover options in Australia, the Pacific Islands, USA, Canada and Mexico.
- We work with your selected Travel Management Company to ensure the best corporate airfares for your travel requirements in all three classes – **First, Business and Economy Class**.
- Lufthansa airfares from New Zealand work in connection with our **Star Alliance** partner airlines Air New Zealand, Singapore Airlines and Thai Airways International. You can travel to Europe with the same partner airline in both directions, via the same gateways or create a multi stopover itinerary with unique around the world routings.
- Lufthansa Corporate pricing offers some of the **best value airfares to Europe** in the market, with flexible routing options and extensive add on benefits.
- Travel to your selected European destinations via our centrally situated hubs of **Frankfurt** and **Munich**, the award winning number one airport in Europe as voted for by Skytrax for the past 4 years\*
- Competitive pricing with corporate discounts from **5 -10%**.
- Earn and spend with your preferred **Frequent Flyer Programme** within the Star Alliance e.g. Air New Zealand Airpoints
- Receive a discount off every ticket purchased. **Your exclusive airfare pricing** is provided to you at time of signing the contract and is valid for 12 months.
- If you are currently spending **NZD50,000** or more per year on travel to Europe, you will qualify for Corporate airfares.
- With your company approval, we can also include the Corporate Contract pricing for all staff within your organization to use for private holidays with family and friends – if booked via the nominated travel agent in your contract.

## Lufthansa – Europe’s Leading Airline

- Lufthansa is one of the world’s largest and most profitable airlines, carrying over 150,000 passengers per day worldwide to over 420 destinations.
- Lufthansa operates a modern fleet with over 430 aircraft and will receive the first of 15 Airbus A380 aircraft in the first Quarter 2010 and will be the launch customer for the new version of the popular 747 aircraft by Boeing, with the introduction in mid 2010 of the 747-8 aircraft.
- Lufthansa was a founder member of the Star Alliance – the world’s largest airline alliance.

\*Skytrax - Best Airport in Europe (2008, 2007, 2006, 2005)

